

A yellow line graph icon with four data points connected by lines, positioned to the left of the main text.

# NetWork Kansas

Presented by: John Gendron

[www.networkkansas.com](http://www.networkkansas.com)

877-521-8600

#KSESHIP

## Mission

*To promote an entrepreneurial environment throughout the state of Kansas by establishing a central portal that connects entrepreneurs and small business owners with the right resources—**expertise, education, and economic resources**—when they need them.*





Entrepreneur/  
Business Owner

1



Listen and learn

2



Research database

3



Connect client  
to resource

4



Follow up with client

5

**Connect to Expertise Toll Free 1-877-521-8600!**

*NetWork Kansas Referral Coordinators are available Monday through Friday from 8:30am to 4:30pm*

*NetWork Kansas is a free service of the Kansas Center for Entrepreneurship*

*Accessible Resources in all Kansas Counties*

*Assistance available at all stages of business*



# Education: Statewide Class and Event Calendar

Choose Subject (?)

Location

Distance (miles)

Keywords (?)

**Search**

Today	September, 2018	Day	Week	Month	Agenda	
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
26	27	28	29	30	31	01
02	03	04 Women's Alliance Luncheon Nonprofit Start-Up Survival Group	05 SBA Contracting Programs Training Day 1 Million Cups - Manhattan	06 Reno County Ice House Entrepreneurship Program - Social Media Marketing	07	08 Kan Launch
09	10 Integrating and Customizing Microsoft Project for Improve Your Chances of Success: Connect with Small	11 Business Analytics: The New Competitive Advantage Connect with the Candidates Networking Breakfast	12 Leadership Elite Fall 2018 1 Million Cups - Wichita	13 Coaching your Employees to Greatness Engage WSU: A Day of Public Service Sharing	14 Overcoming Negativity in the Workplace	15 Downtown Wichita Clean Up Grant Writing: The Next Step
16	17 Quick Start Business Planning YPW Intro to YPW - September Mixer	18 How to Start a FAB LAB from Ground Zero	19 Business Basics in a Day	20 Shift ICT Summit	21 Meeting the 3Ms: Learning the Basics of Marketing	22
23	24 Is this a feasible business idea? Supervisor Certificate	25 Disney Institute Professional Development Course Disney's Approach to Employee Engagement	26 How to Stand Out in a Competitive Market with a	27 How to Stand Out in a Competitive Market with a	28 WSU E-Launch Training	29
30	01	02	03	04	05	06
WSU E-Launch Training	Public Utilities Basic Appraisal Course					

# Economic Resources: Gap Funding

## Matching Loan Programs

NetWork Kansas matching loan programs are designed to support private capital by providing matching funds to assist startups and existing businesses that are expanding. A variety of loan programs are offered based on geography, matching loan amounts, and project need.

### Navigating Your Options

To determine what loan program your business is eligible for, match your business profile with the appropriate ICON(s). You may qualify for several. The best solution for your business will depend on the total project need and loan amount you've been approved for from your local service provider or bank. If you need assistance from a local NetWork Kansas partner, please call 877-521-8600. A Referral Coordinator will connect you with a funding expert in your area.



IS YOUR BUSINESS:



Matching Loan Programs to Consider

### STARTUP KANSAS LOAN



**StartUp Kansas**  
Up to \$45,000

**Location criteria:**

- Rural (population fewer than 50,000), OR
- Distressed-Urban (20% or more of the population in the census tract lives below poverty level)

**Match criteria:**

Matching loan (up to 150% of the loan being utilized for match)

**Finance terms:**

Matches terms of partner or bank loan (minimum 5%)

### KANSAS CAPITAL MULTIPLIER LOAN



**Kansas Capital Multiplier**  
\$25,000 - \$250,000

**Location criteria:**

Available in all geographic areas.

**Match criteria:**

- Matching loan (up to 9% of bank loan)
- Minimum bank loan of \$278,000

**Finance terms:**

1-5 years, 4% fixed  
6-10 years, 6% fixed

### WOMEN & MINORITY BUSINESS MULTIPLIER LOAN



**Women & Minority Business Multiplier**  
\$25,000 - \$250,000

**Location criteria:**

Available in all geographic areas.

**Match criteria:**

- Matching loan (up to 20% of bank loan)
- Minimum bank loan of \$125,000

**Other criteria:**

Must be working toward certification or a certified Minority-Owned Business Enterprise, Women-Owned Business Enterprise, and/or Disadvantaged Business Enterprise per Kansas Department of Commerce requirements.

**Other terms:**

1-5 years, 4% fixed  
6-10 years, 6% fixed

### E-COMMUNITY LOAN FUNDS



**E-Community Funds**  
Up to \$45,000

**Location criteria:**

Must be located in an E-Community. To view an E-Community map, [CLICK HERE](#).

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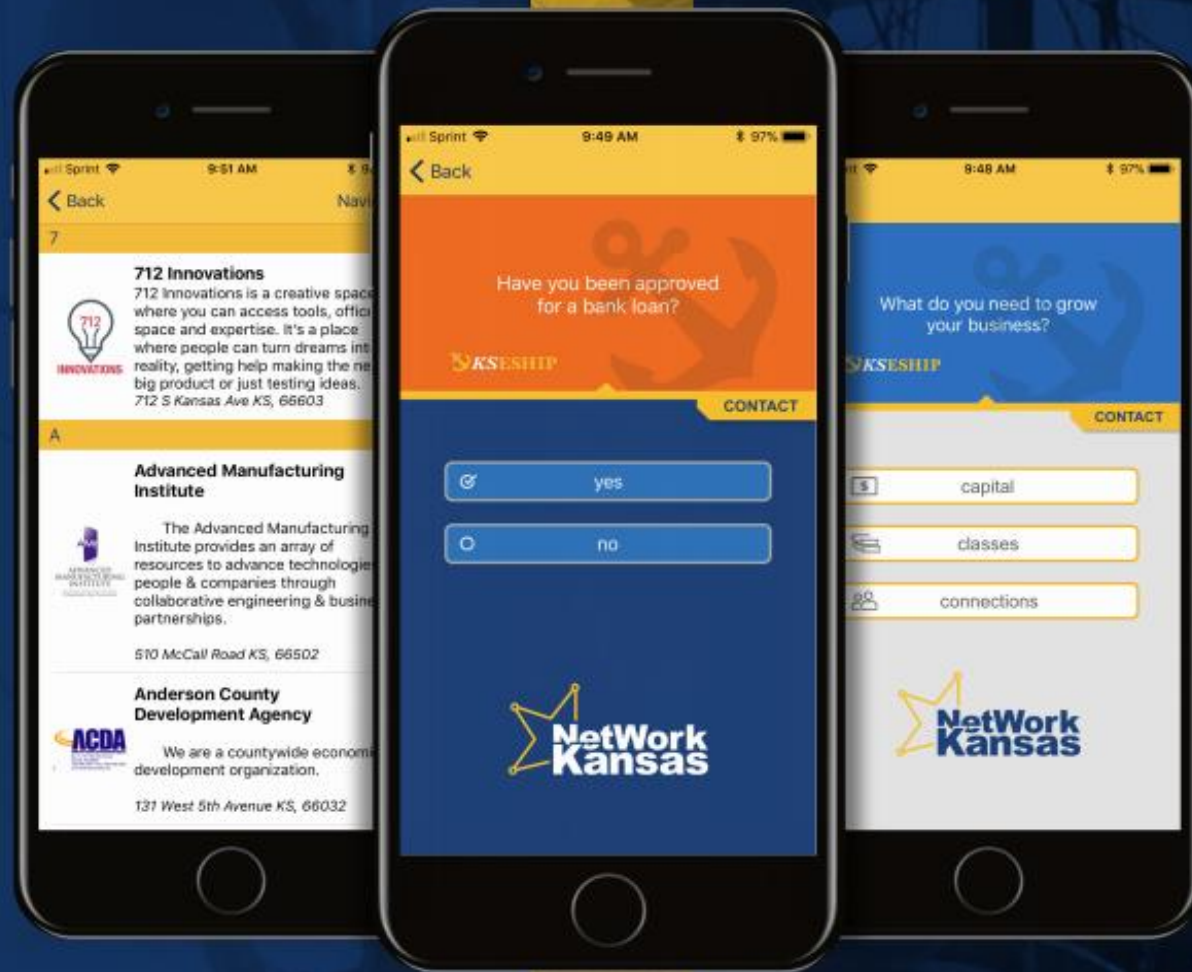




# New Tool Available for Download Now



Anchor your business  
with resources



## *Who Should Contact NetWork Kansas?*

- *Aspiring Entrepreneurs and Small Business Owners*
- *Existing Entrepreneurs and Small Business Owners*
- *Professional Resources on behalf of their Clients*
- *Professional Resources Sharing Updates  
Programs, Classes/Events, Contact Information*

## *Why Do People Contact NetWork Kansas?*

- *Prototype Development*
- *Start-Up Questions*
- *Choosing a Business Structure*
- *Licensing*
- *Tax Planning*
- *Patent & Trademark Questions*
- *Business Plan Assistance*
- *Funding, Marketing Assistance*
- *Networking Opportunities*
- *Access to classes and events*
- *Mentorship*
- *Free Business Consulting*
- *Hiring a Kansas Employee*
- *Expansion Assistance*
- *Procurement Assistance*
- *International Assistance*
- *Technical Assistance*
- *Business Updates*
- *Moving To Kansas*
- *Expanding to Kansas*
- *Business valuation*
- *Succession Planning*

*To Engage In Our Statewide Entrepreneurial Ecosystem!*



## *Examples of Local Resources and Common Connections*

*KSBDC*

*SCORE*

*Licensing Department/Clerk*

*Secretary of State*

*Kansas Department of Revenue*

*IRS*

*Kansas Department of Labor*

*Kansas Business Center*

*Economic Development*

*Chamber of Commerce*

*Certified Development Company*

## *Examples of Statewide Resources and Specialty Assistance*

*Advanced Manufacturing Institute*

*Center for Economic Development & Business Research*

*E2E*

*GoCreate*

*Kansas Global Trade Service*

*Kansas Procurement Technical Assistance Center*

*Mid America Manufacturing Technology Center*

*Patent and Trademark Resource Center*

*Pipeline*

*Taxpayer Advocate Service*

*Wichita Technology Corporation*

## How Can I Access The Central Portal?

*Toll-Free Hotline: 877-521-8600*

*E-mail: [info@networkkansas.com](mailto:info@networkkansas.com)*

*Live Chat: [www.networkkansas.com](http://www.networkkansas.com)*



*@networkkansas*



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*NetWork Kansas*



*Network Kansas Mobile Application*

**NetWork  
Kansas**

***Thank You!***  
***Reach Out Anytime With Questions!***

***John Gendron***  
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***NetWork Kansas***

***877-521-8600***

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